B CHARLES ASSOCIATES, LLC

DRIVING INNOVATION, ENHANCING EFFICIENCY, DELIVERING EXCELLENCE

CORPORATE DATA

Gov POC: Blessing Ogiata

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INDUSTRY CODES

UEI: Q1ZEKBY13Y74

NAICS: 541511 - Application
development; 541611 - Business
process improvement; 561110 - Office
management support

DIFFERENTIATORS

- **Over 20 years of expertise** in SharePoint Web Development, Business Analysis, and Power Platform solutions.
- Leverages **Microsoft AI Copilot** to automate workflows, enhance decision-making, and optimize processes.
- Proven ability to **automate business processes**, create data-driven dashboards, and enhance operational efficiency.
- Deep technical expertise in **Power Apps, Power Automate, Power BI, and SharePoint** to develop scalable, user-focused applications.
- Strong stakeholder engagement, ensuring solutions align with **organizational objectives** and maximize ROI.

COMPANY OVERVIEW

B Charles Associates delivers AI-powered IT solutions for businesses, government agencies, and nonprofits. With over 20 years of technical expertise, we specialize in empowering organizations with tailored, forward thinking technology solutions. Our team is committed to driving efficiency, security, and digital transformation in today's evolving landscape.

CORE COMPETENCIES

- **SharePoint Development & Design** – Custom solutions for seamless collaboration and workflow automation.
- **Responsive Web Design & Development** – Engaging, user-friendly websites tailored to client needs.
- **Graphic Design** – Cutting-edge visual solutions to enhance brand identity and market presence.
- **Enterprise IT Solutions** – SharePoint Online/On-premises, system testing, security planning, and process automation.
- **Business Process Automation** – Power Apps, Power Automate, and Power BI solutions for data-driven decision-making.

PAST PERFORMANCE

- **Architected 10+ Power Platform/SharePoint solutions,** reducing manual processes by 70% and saving 1,200+ work hours annually.
- **Developed enterprise-level SharePoint solutions** for 10,000+ users, enhancing security and information taxonomy.
- **Created complex Power Apps and Power Automate workflows,** streamlining business operations.
- **Enterprise IT Solutions** – **Managed technical challenges,** ensuring smooth communication with senior leadership and mitigating risks.
- **Expertise in Microsoft O365 and Cloud Technologies,** including SharePoint, Power Apps, Power Automate, Power BI, Dynamics, Teams, and Azure.
- **Tracked and tested multiple application development projects,** contributing to milestone and critical decision reviews.
- **Directed a cross-functional team of civilian and military personnel,** ensuring on-time SharePoint project completion and advising senior leadership on IT policies.

Federal Level: VA, DOJ, DOA
Non-Profit: Kaiser, AHA